

Security T W E N T Y Special

An exclusive security meet the buyer event
To be held at the Celtic Manor Resort
26-27 March 2020



CELTIC MANOR
HOTELS, RESORTS, CONFERENCES

Professional
SECURITY
Magazine

Having organised events for several years now, we are often asked by suppliers, manufacturers, buyers and the like if we can arrange to put people together in one room at one time. As a provider of security products and services, you genuinely want to meet new people and network with potential customers ie people who genuinely are in the market for things new and innovative and have (if not right now) the budget to spend. You don't, however, want time-wasters. In a word, you need a filter, to get to know just those potential customers that you want to know. So we bring you a special event that does just this. It will be for a handful of exhibitors to meet a carefully selected group of industry related people that either buy or recommend products and services; some will know each other whilst some will not.



I would also like to thank you all for the fantastic event and venue. I am struggling to think of any other event that comes close to the same impact (not to mention the social side).

Liam Heatley, Advancis

We appreciate that this needs to be a memorable and enjoyable experience for all concerned with a bit of work thrown in, so we chose a venue that can meet all expectations, deliver all of our needs and make the event special – that being the award-winning **Celtic Manor Resort** in South Wales.

Day 1 starts on 26th March in the Monmouth Lounge in the Convention Centre where we will meet at 11 am for registration, introductions and an overview of the event. We will then have lunch in the Monmouth Lounge.

We then arrange an afternoon of 25 minute appointments where attendees can discuss requirements and solutions with manufacturers. These appointments will be expertly matched to ensure that there is a genuine requirement from both manufacturer and delegate to avoid time wasting.



After guests have checked into their bedrooms and had chance to freshen up, all of us will come together on the evening of 26 March for a drinks reception and barbeque buffet in the fabulous and exclusive Barbeque Terrace (pictured) which is enclosed with a large fire pit and heaters.

During the evening there will be plenty more opportunity for networking as well as entertainment to keep everyone happy.

I can only echo the responses of my Professional Colleagues, the event was extremely well organised and managed. The opportunities to spend professional and leisure time with such a great mix of dedicated professionals was superb. In addition I must also add that both Liz and Roy provided support and the mix of humour and professional input which made the event very special. I have personally made some friends, who will continue to be involved in both my professional and hopefully leisure time, so thank you both.

Bob Stanbridge, GLH Hotel Group

Day 2 After breakfast, we will arrange a further morning of 25 minute appointments in the Monmouth Lounge in the Convention Centre. We will finish at 1pm where you will be free to stay for lunch in the Monmouth Lounge, go home or even stay on and enjoy more of the facilities.

In total exhibitors will have sixteen 25 minute appointments over the two days (8 on Day 1 and 8 on Day 2)

For your exhibition space, you have a private and enclosed room with no distractions and can engage in secure discussions. What you put in that room is up to you – either equipment demos or presentation on laptop and banners etc. All of our attendees will be high level decision makers and influencers who have been specially selected. We want this event to be a great success for all our attendees so won't be wasting anyone's time!

The plan is that even if you don't have an appointment with every delegate you should go away from the event knowing everyone who attended and hopefully having made some firm business connections.



The format is very good. The quality and calibre of the candidates was very high. A great mix of consultants, end users and integrators made for a very valuable event. Finally the event was very well organised and everyone we spoke with said it was of value to their business.

One to rebook

Vicky Brewin, Gallagher

I thoroughly enjoyed the event and meeting the team from Professional Security Magazine. I know you were all working extremely hard but hope that you also found time to enjoy the social activities as we did. It was a great venue and very well organised. I found the meetings with the suppliers extremely useful and well planned, allowing enough time for introductions and an overview of their products and services.

Graham Turner, Turner Broadcasting

Exhibition Private Room (inc one attendee) £3,500

(Extra attendee(s) £250 per person)

Company Name: _____

Address for Invoice:

Contact Name & Email: _____

Contact Telephone: _____

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