

# Security T W E N T Y Special

An exclusive security meet the buyer event  
To be held at the Celtic Manor Resort  
Wednesday 27 - Friday 29 March 2019



CELTIC MANOR  
HOTELS, RESORTS, CONFERENCES

Professional  
**SECURITY**  
Magazine

An event by  
**Professional**  
**SECURITY**  
*Magazine*

Having organised events for several years now, we are often asked by suppliers, manufacturers, buyers and the like if we can arrange to put people together in one room at one time. As a provider of security products and services, you genuinely want to meet new people and network with potential customers ie people who genuinely are in the market for things new and innovative and have (if not right now) the budget to spend. You don't, however, want time-wasters. In a word, you need a filter, to get to know just those potential customers that you want to know. So we bring you a special event that does just this. It will be for a handful of exhibitors to meet a carefully selected group of industry related people that either buy or recommend products and services; some will know each other whilst some will not.



*Thank you very much for a very enjoyable and useful couple of days at The Celtic Manor. It was good to meet the suppliers in an informal setting and socially at the Barbeque and dinner. I have arranged follow up meetings with three suppliers to discuss specific project requirements in more detail.*

***Ken Graham, Instrom Consultants***



*Roy & Liz, I just wanted to thank you both for an enjoyable few days last week.*

*David and I actually found the format very useful and it was good to see some new and interesting products. It was hosted expertly and your hospitality was exceptional as always! Thank you once again and we'd certainly be interested in getting involved in future, similar events should you do them.*

***Jon Roadknight & David Fisk, Cornerstone***

We appreciate that this needs to be a memorable and enjoyable experience for all concerned with a bit of work thrown in, so we chose a venue that can meet all expectations, deliver all of our needs and make the event special – that being the award-winning **Celtic Manor Resort** in South Wales.



*The format is very good. The quality and calibre of the candidates was very high. A great mix of consultants, end users and integrators made for a very valuable event. Finally the event was very well organised and everyone we spoke with said it was of value to their business. One to rebook*  
**Vicky Brewin, Gallagher**

**Day 1** you will be able to check into your hotel rooms from 3pm onwards and enjoy the facilities and beautiful surroundings of Celtic Manor. We will meet on the evening of Wednesday the 27th of March where all of us will come together for a very informal drinks reception and barbeque. We have secured the Barbecue Terrace (pictured) which is enclosed with a large fire pit and heaters but more to the point, is exclusively for our use.

*Liz, Thank you to you and Roy for a great event last week. This was my first event of this type and I felt it was very well organised and offered us as an exhibitor a great opportunity to meet with the right type of decision makers. Thank you again for the opportunity.*  
**Dean Kernot, Vista**





*I thoroughly enjoyed the event and meeting the team from Professional Security Magazine. I know you were all working extremely hard but hope that you also found time to enjoy the social activities as we did. It was a great venue and very well organised. I found the meetings with the suppliers extremely useful and well planned, allowing enough time for introductions and an overview of their products and services.*

***Graham Turner, Turner Broadcasting***

**Day 2** starts after breakfast where we will arrange a morning of 30 minute appointments where you can discuss needs and solutions. We will then break for lunch after which those that wish to can play golf and if you are not a golfer there are a number of other activities available such as laser clays, laserquest and crazy golf that we will organise for you. Alternatively, if you would like to spend the afternoon catching up with work, that can be arranged.

On the evening of 28th March, we will hold an exclusive black tie dinner where we will meet for drinks and then sit down for a relaxed networking dinner and award prizes for the activities taken place that day.



**Day 3** again, after breakfast, we will arrange a further morning of appointments finishing at lunch time where you will be free to stay for lunch, go home or even stay on and enjoy more of the facilities.

*On behalf of the Pelco team we would like to thank you for a great event! The organisation of the event was very slick, well done Liz. The scheduled meetings, we believe, will bring us a good return. Thanks to Roy for his guidance on some of the meetings. Looking forward to the next one! **Tony Burns, Pelco***



For your exhibition space, you have a private and enclosed room with no distractions and can engage in secure discussions. What you put in that room is up to you – either equipment demos or presentation on laptop and banners etc. All of our attendees will be high level decision makers and influencers who have been specially selected. We want this event to be a great success for all our attendees so won't be wasting anyone's time!



The plan is that even if you don't have an appointment with every delegate you should go away from the event knowing everyone who attended and hopefully having made some firm business connections.

*Thank you very much for the invitation to the Special Event. The opportunity for networking and the structured 1-2-1's were spot on, some real positive meetings from my point of view. Despite the cold, the golf was lovely, all the more so because of the excellent company that made up our 4-ball. Tragically we didn't 'stalk' any celebrities around the course, but there's always next year. Well done on splendid vent.*

***Emonn Murphy, TIS***

**Exhibition Private Room** (inc one attendee)      £5000     

(Extra attendee(s) £500 per person)     

**Company Name:** \_\_\_\_\_

**Address for Invoice:**

\_\_\_\_\_  
\_\_\_\_\_

**Contact Name & Email:**

\_\_\_\_\_  
\_\_\_\_\_

**Contact Telephone:** \_\_\_\_\_

*I just wanted to say a big thank you for the special event at Celtic Manor. The whole event was excellent, really enjoyed it and thank you again.*

***Derek Scott, Consultive Solutions***



*It's very difficult trying to keep up with how manufacturers are embracing new technology at the speed they are so when an organiser like Professional Security invites you to an event with a number of manufacturers to meet it is worth taking the time to attend. With approximately 4 meetings per morning, for 30 mins each, you get a taste of what is being offered by the companies you have been scheduled with. The networking opportunities that also present themselves over the 2 days are excellent with a good all round selection of people attending.*

***Warren Collins, Bridge Technical Consultants***

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